# Junnan He

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## Current appointment

2019 - present Assistant Professor, Department of Economics, Sciences Po

#### Research areas

Decision theory; Industrial Organization; Structural Econometrics.

#### Education

2020

2016

2012

PH.D in Economics, Washington University in St. Louis (WUSTL)

Degree Advisor: W. Ploberger

M.A. in Economics, (WUSTL)

B.Sc. in Mathematical Economics and Mathematics, Australian National University

## Publications & accepted manuscripts

"Moderate Utility" with Paulo Natenzon,

American Economic Review: Insights, accepted.

"Bayesian Contextual Choices under Imperfect Perception of Attributes",

Management Science, accepted.

"The Experimental Evaluation of Brand Strength and Brand Value" with Bobby Calder,

Journal of Business Research, Vol. 115.

"Risk reducers in convex order" with Qihe Tang and Huan Zhang,

Insurance: Mathematics and Economics, Vol. 70.

"On the Necessity of Pairs and Triplets for the Equivalence between Rationality Axioms".

Economics E-Journal, Vol. 6.

## Working papers

"Random Choice and Differentiation" with Paulo Natenzon.

"Diversified Production and Market Power: Theory and Evidence from Renewables" with Michele Fioretti and Jorge Tamayo.

"No Sparsity in Asset Pricing: Evidence from a Generic Statistical Test" with Lingxiao Zhao and Guofu Zhou.

"A 'Glass Ceiling' in Venture Financing: Evidence from Business Accelerator Graduates" with Chuan Chen.

### Presentations (seminars/conferences)

NAWM Econometric Society, San Antonio; HEC brownbag; CREST.

Ma Yinchu Sch. Tianjin U.; FMA Euro Conf. Aalborg; AFSE Annual Congress, Paris; Asia

Meeting Econometric Society, Beijing; ICSA International Conf. Hong Kong.

Zurich; Peking U.; Sciences Po (FacSem); WashU Olin (brown bag); Virtual International IO

Conf.; EEA-ESEM Virtual 2021; Academy of Management, Seattle.

PHBS; Tilburg; KU Leuven; Erasmus U. Rotterdam; Bocconi; Sciences Po; Georgetown; PSE; NCSU Poole; Paris 1; CUEB; SUFE; Microeconometrics Class of 2019 conference; Econometric Society European Winter Meeting, Rotterdam.

Xiamen U.; 20th OxMetrics Conference, London; European Meeting Econometric Society, Cologne; Asian Meeting Econometric Society, Seoul; New York Camp Econometrics XIII (poster), Bolton Landing.

NASM Econometric Society, St. Louis; China Meeting Econometric Society, Wuhan; Asian Meeting Econometric Society, Hong Kong.

Annual SAET Conference, Rio de Janeiro; China Meeting Econometric Society, Chengdu; Spring Midwest Economic Theory Meetings, Rochester; ISET seminar WUSTL; Info-Metrics Spring Conference, Cambridge.

### Grants, honors & awards

Bourse Banque de France / BdF Flash Grant

Best PhD SPEED Presentation,  $20^{\rm th}$  OxMetrics User Conference

Dissertation Fellowship, WUSTL

2015 Charles Leven Prize (best 3rd year paper), WUSTL

Jim S. & Lisa Y.C. Li Corporate Governance Scholarship, WUSTL

University Fellowship, WUSTL

#### **Services**

2016

JOURNAL REFEREE: Annals of Economics & Statistics, Computational Statistics, Economic Policy, Economic Theory, European Economic Rev., Games & Economic Behavior, J. Business & Economic Statistics, J. Economic Theory, J. Mathematical Economics, Mathematical Social Sciences, Social Choice & Welfare, Theory & Decision.

OTHERS: Co-organizer, IO/metric seminars, Sciences Po

## Teaching

Sciences Po

2022 - present Introduction to Econometrics with R (undergrad)
2020 - present Introduction to Econometrics (applied master, PSIA)

2019-2022 Econometric Methods (applied master, School of Public Affairs)

WUSTL

2016-2018 Optimization Methods (phd)

#### miscellaneous

LANGUAGES: English, Cantonese, Mandarin, French (beginner)

Programming: R, Matlab

IMMIGRATION STATUS: U.S. permanent resident